



National Adaption Plan – Appendix II

Mapping of Stakeholders



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1 Germany

Nr.	Regional / National Stakeholder (name, description, main role, contact person)	How it could (part) assess and certificate the professional profile competences	How it could manage local applications (process, its role, main contents, etc.)	How it could support the regional job profiles implementation?	How it could validate the regional adaptation plans? (process, time table, its role, etc.)
1	<p>IHK Bayreuth</p> <p>“Industrie- und Handelskammer” - the chamber of industry and commerce in Bayreuth forms part of a Germany wide network, representing the interests of the local economic actors, strengthening the economic location and promoting vocational qualification and education. Offering its services to 47.000 member companies, the IHK is also actively involved with foundings of new companies, innovation consulting and (advanced) vocational training and education.</p>	<p>In its role of representing, stirring and connecting local businesses, the IHK plays an important part in offering its members a platform for information exchange and (advanced) training possibilities. Possessing vast amounts of resources for training, both in terms of Data protection and information security, the IHK can play a role in (part-) certifying competences in order to provide a new</p>	<p>The IHK, depending on the contents of IO3, could play an active role help to pilot training courses similar to existing offers, but tailored to the needs of SME.</p> <p>Concerning the management of local applications, it could make use of its platform and start a dialogue with local SMEs.</p>	<p>The IHK is responsible for carrying out the certification process in many vocational training courses, and, on top offers advanced trainings in the ICT field which meet EQF 4-6 requirements. We could make use of this existing environment and add a new course to this spectrum.</p>	<p>The IHK offers an interface between political and economic actors has the possibility to place the part-certification and its advantages onto the local agenda of economic actors. Additionally, it has the resources to carry out piloting and implementation of new assessments or training modules.</p>



		service to their members.			
2	<p>Bfz Bayreuth</p> <p>Bfz (“Berufliche Fortbildungszentren der Bayerischen Wirtschaft”, “Vocational advanced training centres of the Bavarian economy”) is a certified training institute which offers courses ranging from vocational education to part certification and advanced trainings. Forming part of a broader network under the umbrella of the “Education and training centre of the Bavarian economy” (bbw, “Bildungswerk der Bayerischen Wirtschaft”) jointly with gfi and gps), bfz is a specialised training provider for private and corporate clients. Their offers include organisational development, competence management, development of learning and information architecture, training management etc. BBW is the head organisation of 17 educational and consulting firms as well as human resource and social service providers with</p>	<p>The bfz provides capacities of developing seminars, part certification or advanced training and education courses, of which some are eligible for funding under the Qualification Opportunities Act (Qualifizierungschancegesetz), which supports especially small firms to educate their employees in professional fields impacted by structural change or impacted by the shortage of skilled workers.</p> <p>The courses make use of blended learning frameworks and makes sure via face-to-face interviews, that the learner possess the</p>	<p>Providing a large network and experience in various relevant fields relevant to the TeBelSi project, bfz could ensure to provide the training resources in conjunction with IO3, i.e. after establishing which competences are missing, providing courses for the participants in order to part certify or train the missing micro competences.</p>	<p>Bfz could contribute with their experience in compiling training and education courses. Bfz is very closely connected to the economy, relevant institutions and associations, having insights into current needs and being able to tailor suitable solutions for emerging demand.</p> <p>Being registered as a gGmbH, it pursues charitable/non-profit objectives.</p>	<p>Being closely connected in the local and regional economic environment, bfz can promote the course among their clients. Their insights into what sort of competencies are currently being demanded can help to improve the quality of the IS-DP profile, ensuring its relevance to the needs of SME.</p>



	more than 300 representations in Germany.	prior knowledge necessary for the course.			
3	<p>TÜV Süd Akademie</p> <p>The TÜV Süd Academy (TÜV = technical supervisory association) is a leading provider for vocational training and education in Germany. Offering courses for personnel certifications ranging from quality management, project management and ICT, participants can validate their competencies via examinations and certifications. TÜV Süd operates internationally, offering, inter alia, services in the fields of technical inspections, consultations, expert opinions and tests.</p>	<p>TÜV Süd has developed a training course for Information Security in SME, however, it remains unclear on which grounds certain competencies are being addressed. Deriving from this course, crucial competences can be matched with the projects result and a process for (part) certification can be established.</p>	<p>TÜV Süd possess vast amounts of experience in establishing courses and certifications, which could be useful to the project. Their current courses mainly aim at teaching new skills, mainly helping the participants to acquire new knowledge. However, they disregard social competencies and don't take into account the certification of people's experience working</p>	<p>Due to its size, TÜV in general is regarded of setting industry standards. With their existing courses regarding IS, they are broadly associated with high-quality certifications in this sector. This existing recognition could help to establish the new profile/ the part-certification of the project on the market.</p>	<p>TÜV Süd could carry out the training and certification after the end of the project. Being in contact with many experts and relevant players from the field, TÜV is a dominant player with great recognition.</p>



			in the field. Thus, an exchange of knowledge could prove to bear fruitful results for the application of the training course.		
4	<p>Campus Akademie Bayreuth</p> <p>The Campus Academy Bayreuth offers programmes for continuing training and education via certification courses or seminars. It is an independent organisational unit of the University of Bayreuth and therefore responsible for all external continuing education programmes. Their courses and seminars are open to corporate employees and private participants and last between 1 and 4 days.</p>	<p>The Campus Academy could pilot a part-certification process for the projects professional profile. Making use of short communication lines between BFM and the University, a close cooperation could be established in order to develop, test and improve training modules.</p>	<p>Being related to various institutions and organisations relevant for the regional economy (IHK, HWK, nearby Universities in Hof and Bamberg), the campus academy could stir the profile and help to establish the training modules in the regions. Its natural connection to the BFM via the University of Bayreuth makes them a natural partner for the</p>	<p>After initial work of the project partners, the project could gather interested firms and run training modules in a controlled environment, in order to gather feedback and increase the validity of the learning outcomes. The Campus Academy could help with this process.</p>	<p>The Campus Academy could help to pilot new training courses and modules. The ultimate implementation, however, should lie in the hands of regionally more renowned institutions like the IHK. The existing ties between IHK, Campus Academy and BFM could be used to implement the training modules from first piloting, to testing to implementation.</p>



			regional application.		
5	<p>WBS Training</p> <p>WBS is a training and continuing education provider. Disposing of 180 representations in Germany and Austria, WBS offers a variety of courses from many different vocational domains. Their business department WBS Academy is directed at companies and employees who seek advanced training offers, which are offered via seminars, in-house training and masters studies, in part leading to IHK qualifications.</p>	<p>WBS provides digital learning platforms as well as fully equipped seminar rooms. Their experience in organizing seminars and qualification courses with regards to ICT can be used to establish a new course, suitable for the local demand and the projects requirements. WBS, thus, could be possible target with an interest to roll out the final training modules.</p>	<p>Operating as a training and education service provider, WBS academy can take over the role of distributing the assessment/certification/training module in the region.</p>	<p>WBS could take over the role of helping with the profile implementation by offering adequate services.</p>	
6	<p>Bitkom</p> <p>The Federal Association for Information Technology, Telecommunications and New Media (bitkom) is the industry association of the German information and telecommunications industry.</p>	<p>Bitkom is an active promoter of interests regarding the digital economy, and therefore possesses a great amount of resources to help firms educate and train their</p>	<p>Bitkom is closely connected to all relevant actors in the field and provide insights by organising meetings (round tables) or sharing</p>	<p>Bitkom holds roundtables and provides market insights for many public institutions and could therefore promote the necessity of enforcing</p>	<p>Bitkom has the capacity to increase awareness for this topic and to fill in a gap in their own certification possibilities. Bitkom could raise their interest in such new profiles and thereby</p>



	<p>Bitkom is working as an interest group and actively aims to improve the economic political framework for the ICT industry. Its interests include policymaking on EU-federal and regional level. In its core, bitkom is involved with a variety of topics regarding the digital economy.</p>	<p>employees. Offering certifications in the field of information security, bitkom currently has no course in place to fill in the need of the project. Thus, bitkom could deploy its resources and provide either resources to support the piloting of new training materials or support the implementation and rollout of the (part)certification.</p>	<p>their own experience.</p>	<p>the new profiles for SME and the advantages of part-certifying competencies.</p>	<p>aware regional authorities about the project content.</p>
7	<p>IT Sicherheitscluster</p>	<p>The IT Security Cluster is an affiliation of IT companies, institutes of technology, businesses which themselves use security technology, universities of applied science, institutes of further education and law firms.</p>	<p>The IT Security Cluster spreads awareness for informations security and provides the independently developed ISMS CISIS 12 – a system specifically designed for SMEs. In this function it is affiliated with a</p>	<p>The IT Security Cluster hosts its own certification system specifically for SMEs. The needs and requirements for SMEs are very well known and limits of the TeBeISi approach very well analysed.</p>	<p>An exchange between the two organisations should be established. Common objectives – specifically the work centred on the needs of SMES – makes a collaboration senseful and provides rich opportunities for further cooperation.</p>



		<p>Aims and functions</p> <p>To initiate and promote collaborations, particularly between the scientific and economic community</p> <p>To further the development of IT security research and training</p> <p>To provide information about security risks and their technical and organisational solutions</p> <p>To present the Cluster's members and their security expertise</p> <p>To launch and mentor company start-ups</p>	<p>wide range of companies and Auditors which support firms and provide certifications.</p>		
8	Bayerisches Bildungswerk bbw	<p>The Bildungswerk der Bayerischen Wirtschaft e. V. aims to promote the vocational, economic and social</p>	<p>The bbw offers a wide range of certification and training courses, varying from</p>		



		<p>education of young and adult people in the spirit of a free, socially committed economic and social order.</p> <p>To this end, bbw e. V. organises conferences, training courses, workshops, projects and other educational measures for socially important groups, institutions and multipliers. "Wirtschaft im Dialog" (Business in Dialogue) is the central forum for exchange between business and schools, universities, churches, the armed forces and administration.</p> <p>Within the group of companies, bbw e. V. performs a dual</p>	<p>languages, to management and IT related fields.</p>		
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		<p>function. In addition to implementing its socio-political mission, as the supreme body it steers the group of companies consisting of over 17 companies and holdings. Currently, bbw e. V. comprises 37 member associations, 15 member companies and 17 sponsors.</p>			
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2 Austria

Nr.	Regional / National Stakeholder (name, description, main role, contact person)	How it could (part) assess and certificate the professional profile competences	How it could manage local applications (process, its role, main contents, etc.)	How it could support the regional job profiles implementation?	How it could validate the regional adaptation plans? (process, time table, its role, etc.)
A) Stakeholder – Consultation, support of SMEs and networks					
1	<p>WKO – Austrian Chamber of commerce / WKO Wirtschaftskammer</p> <p>The WKO calls on companies to develop an appropriate security strategy that protects against potential threats.</p> <p>https://www.wko.at/service/innovation-technologie-digitalisierung/it-sicherheit-datensicherheit.html</p>	<p>Raising the awareness of employees is an important safety factor. A separate department for IT security and data security has been established. SMEs are supported by various initiatives.</p> <p>The WKO supports employees in the VET sector in having formal qualifications (acquired abroad, for example) recognised in Austria. Furthermore, certain periods of practical training can be credited in the course of apprenticeship training (dual training system).</p>	<p>The WKO has a broad network and direct contacts to MEs and SMEs. If we can convince those responsible of the project idea, they can offer a lot of support for the project: professional input, organisation of workshops, dissemination of the project idea, etc.</p>	<p>The WKO is represented in all 9 Austrian federal provinces and strives to constantly provide up-to-date offers for SMEs. The topic of IT security and data protection is considered important and therefore we have a good chance to convince the responsible persons.</p>	<p>There are experts at the WKO who decide which further training courses are included in the internal programme. We will invite them to participate.</p>
2	<p>Digitization Agency / Digitalisierungsagentur</p> <p>Within the FFG, the Research Promotion Agency, the "Digitization Agency" was set up to award grants to SMEs - small and medium-sized enterprises - in Austria in order to promote digitization in a targeted manner.</p> <p>https://www.ffg.at/dia</p>	<p>Many companies in Austria want to take advantage of the opportunities offered by digitization, but do not yet know how to tackle the issue properly. In order to enable Austria's small and medium-sized enterprises (SMEs) in particular to make the best possible use of their digitization opportunities, the "KMU DIGITAL Initiative" provides concrete assistance: The companies benefit from subsidies for consulting, qualification, knowledge transfer and further training.</p> <p>Internal Part-Certification would be possible.</p>	<p>Relevant for the project:</p> <ul style="list-style-type: none"> ▪ professional inputs ▪ cooperation partners ▪ broad network to other stakeholders 	<p>The FFG is one of the largest and most important funding agencies in the country and has a corresponding reach.</p> <p>The details of the cooperation must first be clarified.</p>	<p>The FFG works with experts in a wide range of fields. If we can win them over for the project, we can expect high-quality feedback.</p>
3	<p>Vienna Business Agency / Wirtschaftsagentur Wien</p>	<p>The Vienna Business Agency offers personal consultation and has a broad network of SMEs and (public) cooperation partners. Startups, sole traders, domestic and international small and</p>	<p>Relevant for the project:</p>	<p>The Vienna Business Agency is an important body in</p>	<p>We will ask the Business Agency's internal experts to</p>



	<p>The "Wien Digital" funding programme supports MEs and SMEs in implementing digitization measures.</p> <p>https://wirtschaftsagentur.at/</p>	<p>medium-sized enterprises or corporations are supported in important questions (e.g. free advice and workshops on various themes; entrance gate to a large network and project funding).</p>	<ul style="list-style-type: none"> ▪ professional inputs ▪ cooperation partners ▪ broad network to other stakeholders 	<p>the region of Vienna, with a broad network of SMEs and excellent contacts to public stakeholders.</p>	<p>present their views on the Vienna Region.</p>
4	<p>Economy 4.0 of Lower Austria/ Wirtschaft 4.0 des Landes Niederösterreich</p> <p>The federal state of Lower Austria, the Economic Chamber and the Federation of Austrian Industry have joined forces in the Economy 4.0 initiative.</p> <p>https://www.wirtschaft40.at/</p>	<p>Economy 4.0 initiative offers SMEs a wide range of services in four thematic areas: Information & networking, education, research and location framework conditions. For each of these fields, concrete lines of action and proposals for measures to support companies have been formulated.</p> <p>Many regional events are offered, and the training and further training of employees is a central theme.</p>	<p>Relevant for the project:</p> <ul style="list-style-type: none"> ▪ professional inputs ▪ cooperation partners ▪ broad network to other stakeholders 	<p>This initiative is an important body in the region of Lower Austria, with a broad network of SMEs and excellent contacts to public stakeholders.</p>	<p>We will ask their IS experts to give feedback on our project results.</p>
5	<p>KMU Platform</p> <p>This network of experts from business and technology was founded to support SMEs in Austria in order to accompany companies in the digital change.</p> <p>https://www.kmu-plattform.eu/</p>	<p>In addition to many other services, workshops on a wide range of topics are offered. The slogan "Common ground replaces size" makes clear that the focus is on cooperation between small companies, which in turn create a competitive advantage for themselves.</p> <p>The SME platform offers direct access to renowned experts who advise on topics related to digitization.</p>	<p>Relevant for the project:</p> <ul style="list-style-type: none"> ▪ Needs assessment ▪ cooperation partner ▪ broad network with other stakeholders 	<p>The KMU Platform aims to bring experts from different fields together with micro and small enterprises in order to create a competitive advantage for both sides.</p>	<p>We will search for IS experts interested in the project and ask them to give feedback.</p>

B) Stakeholder - training providers (professional input on information security & privacy, cooperation partners)

6	<p>BFI Wien</p> <p>Training Data Protection and IS</p> <p>https://www.bfi.wien/edv-und-informationstechnologien/datenschutz-und-informationssicherheit/</p>	<p>As a state-recognized continuing education institute, the BFI is entitled to issue certifications and submit recognition procedures for non-formal training courses to the NQF Coordination Body (NKS) - or via its Service Points.</p>	<p>Relevant for the project:</p> <ul style="list-style-type: none"> ▪ professional expertise ▪ organizational and legal input ▪ cooperation partner 	<p>Internal Certification possible</p> <p>BFI is entitled to issue certifications and submit recognition procedures for non-</p>	<p>We will try to get feedback from the department "Training Data Protection and IS"</p>
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			<ul style="list-style-type: none"> ▪ further network- ing ▪ provider of Te- BelSi training 	formal training courses via NKS	
7	WIFI Wien Training as certified CompTIA Security+ Professional https://www.wifiwien.at/kurs/18550x-ausbildung-zum-zertifizierten-comptia-security-professional	As a state-recognized continuing education institute, the WIFI is entitled to issue certifications and submit recognition procedures for non-formal training courses to the NQF Coordination Body (NKS) - or via its Service Points.	Relevant for the project: <ul style="list-style-type: none"> ▪ professional ex- pertise ▪ organizational and legal input ▪ cooperation partner ▪ further network- ing ▪ provider of Te- BelSi training 	Internal Certification possible WIFI is entitled to issue certifications and submit recognition procedures for non-formal training courses via NKS	We will try to get feedback from the department "Training as certified CompTIA Security+ Professional"
8	St. Pölten University of Applied Sciences Training "Information Security" https://www.fhstp.ac.at/de/studium-weiterbildung/informatik-security/information-security	Training "Information Security" - important partner who could offer the outcomes of the TeBelSi project directly and who has to offer a broad network in the field of IS & Data Protection	Relevant for the project: <ul style="list-style-type: none"> ▪ professional ex- pertise ▪ organizational and legal input ▪ cooperation partner ▪ further network- ing ▪ provider of Te- BelSi training 	Internal certification in the area of further education possible.	We will try to get feedback from the department "Information Security".
9	Train Consult Train Consult advises clients in the public and private sector and is specialized in IT security, among other things. There are very good contacts to the FH St.Pölten, Wifi Vienna and BFI Vienna. www.trainconsult.at	Important networking partner: In addition to his project and computer science studies, the managing director, Mr. Wunsch, has several internationally recognized certifications acquired: MCT, MCSA, MCSE, MCTS, Cisco Instructor, CompTIA Instructor for A+, Network+ and Security+ and IPMA PM certification.	Relevant for the project: <ul style="list-style-type: none"> ▪ professional ex- pertise ▪ organizational and legal input ▪ cooperation partner 	Certification via FH St. Pölten, BFI and WIFI (see above)	Important networking partner: We try to convince Train Consult to act as cooperation partner in the project.



			<ul style="list-style-type: none"> ▪ further network- ing ▪ provider of Te- BelSi training 		
10	<p>WKO "IT-Security Experts Group"</p> <p>https://www.wko.at/site/it-safe/mitarbeiter-handbuch.html</p>	<p>With the comprehensive "IT Security Handbook for SMEs", the working group has produced an important basic document which, with the help of many checklists and practical tips, enables small businesses to assess their own situation and find out where they can obtain advice and further training. There is a state spokesperson in each federal state, who offers training to MEs and SMEs.</p>	<p>Relevant for the project:</p> <ul style="list-style-type: none"> ▪ professional ex- pertise ▪ organizational and legal input ▪ cooperation partner ▪ further network- ing ▪ provider of Te- BelSi training 	<p>This expert can give us an insight into what official certification options are currently available and what changes we can expect by the end of the project.</p>	<p>We will try to win the state spokesperson of the region in Vienna to act as cooperation partner in the project.</p>
11 to 14	<p>More links to training providers, who could become cooperation partners at a later stage:</p>	<p>http://at.cis-cert.com/Ausbildungen/Informationssicherheit/IS-Manager/Information-Security-Manager-ISO-27001.aspx</p> <p>https://www.tuv-akademie.at/kursprogramm/detail/back/13/p/113.015/Bereich/it-datensicherheit/event/ausbildung-zum-zertifizierte-f44d2ea5ab.html</p> <p>https://www.tectrain.at/seminare/themen</p> <p>https://businesscircle.at/recht-steuern/lehrgang/lehrgang-zum-zertifizierten-datenschutz-beauftragten/</p>	<p>Not yet defined</p>	<p>Not yet defined</p>	<p>To be contacted for interest in a cooperation at a later stage of the TeBelSi project</p>
<p>C) Support for the recognition of non-formal education and training</p>					
15	<p>NQF Coordination Body (NKS)</p> <p>Official Body for validation of non-formal learning in Austria</p>	<p>Validation and the NQF: During further implementation of the NQF in Austria, qualifications earned through formal training as well as qualifications acquired outside of the formal qualifications system (for example, through vocational and adult education) can be mapped to one of the eight levels.</p>	<p>Partner for the official validation / recognition process of the TeBelSI project</p>	<p>n.a.</p>	<p>n.a.</p>



	https://www.qualifikationsregister.at/wp-content/uploads/2018/11/Strategie_zur_Validierung_nicht-formalen_und_informellen_Lernens.pdf	In the long term all qualifications included in the NQF will also be able to be acquired through validation. The focus on learning outcomes is the link between NQF and validation. The NKS has set up the following service points to advise applicants on how to submit a recognition application. The following Service Points may be of interest for the TeBelSi project (see below):			
16	NQF Service Point	NQF Service Point at IBW Recognition of non-formal qualifications; for qualification providers in the field of technology - all NQF levels https://ibw.at/nqr-service/			
17	fit4internet - Digital competence in society fit4internet currently offers an online course database on the subject of "digitisation", which also covers the topics of information security and data security. https://www.fit4internet.at/	What is interesting about this initiative is that - like the TeBelSi project goals - it is interested in achieving a validation of practically acquired competences as well as a recognition of non-formal competences in the field.	Partner for the official validation / recognition process of the TeBelSi project	n.a.	n.a.
18	WKO – „Bildung und Lehre“ Recognition of examinations and certificates in the VET area https://www.wko.at/service/bildung-lehre/start.html	Recognition of examinations and certificates in the VET area with information on job descriptions, personnel development, training and further training, entitlements, apprenticeship promotion, master craftsman and qualification, entrepreneurial, trainer and apprenticeship-leave exams.	Partner for the official validation / recognition process of the TeBelSi project	n.a.	n.a.

D) Public Authorities & bodies

19	National Security Authority (NSA) / Informationssicherheitskommission (ISK) The tasks of the National Security Authority (NSA) are defined in the Information Security Act of 2002 (InfoSiG (Federal Law Gazette I No. 23/2002) and concern the enforcement of international legal provisions on the secure use of classified information and their national implementation. isk@bka.gv.at	In accordance with international obligations to establish such an authority, the NSA acts in this context as a national and international contact point for all questions in the field of information security in Austria ("National Security Authority Austria").	Check regulations during the implementation process. Implementation of the TeBelSi project has to be in line with the regulations of this body.	n.a.	n.a.
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20	<p>Office for Strategic Network and Information Systems Security (NIS Office) / Büro für Strategische Netz- und Informationssystemssicherheit (NIS-Büro)</p> <p>https://www.bundeskanzleramt.gv.at/themen/cyber-sicherheit-egovernment/nis-buero.html</p>	<p>The Office for Strategic Network and Information System Security is part of Department I/8 in the Federal Chancellery and is responsible for matters relating to the implementation of the legal obligation arising from Directive (EU) 2016/1148 in Austria and the Federal Network and Information System Security Act.</p>	<p>Implementation of the TeBeSi project has to be in line with the regulations of this body.</p>	n.a.	n.a.
21	<p>Austrian Data Protection Authority / Österreichische Datenschutzbehörde (DSB)</p> <p>www.dsb.gv.at</p>	<p>The Austrian Data Protection Authority is the national supervisory authority for data protection in the Republic of Austria. The Legal Information System of the Republic of Austria (www.ris.bka.gv.at) provides Austrian legislation in its current version (federal and state), law gazettes (federal and state) and case law. The General Data Protection Regulation (GDPR) is the foundation of data protection law in Europe (since 25 May 2018). The Austrian data protection authority offers a guide to the GDPR in Austria on its German website.</p>	<p>Implementation of the TeBeSi project has to be in line with the regulations of this body.</p>		
22	<p>A-SIT Secure Information Technology Center Austria / A-SIT Zentrum für sichere Informationstechnologie Austria</p> <p>www.a-sit.at</p>	<p>A-SIT was founded in 1999 as a registered nonprofit association and is established as a competence center for IT-Security. As of 2020, the members of A-SIT are the Federal Ministry for Digitization and Business Location (BMDW), the Bundesrechenzentrum GmbH (BRZ GmbH), the Graz University of Technology and the Danube University Krems (DUK). A-SIT's activities mainly cover three major levels of IT security: confirmation / assessment, research and technology watch and innovative application support. Furthermore, a contribution is made to strengthening IT security awareness in general.</p>	<p>Potential cooperation partner</p>	<p>Potential cooperation partner</p>	<p>Potential cooperation partner</p>
23	<p>KMU.Digital 2.0</p> <p>Funding programme for SMEs in the field of digitization</p> <p>https://www.kmudigital.at/Content.Node/kampagnen/kmudigital/fuer-unternehmer.html#heading</p>	<p>The KMU DIGITAL funding programme is intended to enable Austrian small and medium-sized enterprises (SMEs) to make the best possible use of the opportunities offered by digitization. KMU DIGITAL is intended to create an incentive to design and implement digitization projects and to transfer them to the market. This is intended to improve the (international) competitiveness of Austrian companies and to provide important growth and employment impulses for the business location. Funding is provided by the federal government, represented by the Federal Ministry for Digitization and Business Location (BMDW). The funding is implemented in cooperation with the Austrian Federal Economic Chamber WKO).</p>	<p>Potential cooperation partner</p>	<p>Potential cooperation partner</p>	<p>Potential cooperation partner</p>



3 Lithuania

Nr.	Regional / National Stakeholder (name, description, main role, contact person)	How it could (part) assess and certificate the professional profile competences	How it could manage local applications (process, its role, main contents, etc.)	How it could support the regional job profiles implementation?	How it could validate the regional adaptation plans? (process, time table, its role, etc.)
1	<p>Alytus Business Advisory Centre (AVKC) – this is the first Business Advisory Centre in Lithuania is registered on 1993-05-13. as a non-profit organization, which later re-registered as a public institution.</p> <p>Alytus Business Advisory Center’s mission – to promote and develop small and medium-sized businesses, providing business training, counselling, information, new business development initiatives in the development and implementation of networking development in Alytus region.</p> <p>Alytus Business Advisory Centre – Alytus Regional Development Strategy participant in international development cooperation in regional development with the Swedish Jonkopingo County, Poland, Denmark, Hungary, Italy regional authorities, Ministry of existing business development agencies, Alytus county municipalities and associated structures of the initiator, Alytus Region Entrepreneurs Association founder (1995 *), Alytus</p>	<p>Some businesses (associated to Alytus Business Advisory Centre) already have, internally, an IT and DP manager. In that case, we could verify and pilot a (part) certification process with these managers, checking the training paths through the IO3 contents (on line questionnaire). Vice versa, with external experts (consultants, IT providers, lawyers, etc.) that are supporting SME and SSIs, we could check if the certification fits their day to day work.</p>	<p>Alytus Business Advisory Centre is available to organize some meetings, with local SMEs and, in the same time, propose to IT and DP managers some interviews, that could be useful for project IOs.</p>	<p>Alytus Business Advisory Centre takes part into some regional working and technical tables. These meetings are also focused on professional profile, definition of specific competences, (part) certification processes, etc. So, Alytus Business Advisory Centre could support this new profile implementation, also because it represents several local SMEs.</p>	<p>Thanks to some ESF – European Social Fund courses, Alytus Business Advisory Centre could implement, at the end of the project, also specific training paths, that could be (part) certificate by our regional training office.</p> <p>Timetable: the new EU 2021 – 2027 planning is, still, under discussion. At the moment, there are several technical tables at regional level (main goal for training strategy, new contents, job profiles harmonization at national and European level, ESCO priorities, etc.). But Alytus Business Advisory Centre could also aware regional authority about project contents. So, thanks to that, some project results could be implemented in new programs. Alytus Business Advisory Centre – Mutual assistance and cooperation network “SPBT” originator,</p>



	<p>region Accountants Association founder (2007-10-24). Contact person: Mr Algimanta Ščiگلinskienė (Director; mail: direktore@avkc.lt)</p>				<p>including training organizations / businesses / business support and employment services. "SPBT" agreement signed 2005-06-01. Co-operation is designed to develop information portal www.medienospartneriai.lt. Also developed in Alytus city's creative industries map will help draw the attention of politicians and businessmen in the potential of the development of the city of Alytus provide new stage of development. In the mutual assistance and cooperation between network development, the development of wood-cluster model. Knowledge – Skills – product Implementation is also associated with the development of the city of Alytus perspective, the introduction of new training programs adapted to market needs by developing new competencies and quality of the new product.</p>
2	<p>Association of Heads of Municipalities Social Welfare Institutions - an independent, voluntary non-profit organization, comprising 30 municipalities care institutions. Purpose of the Association - to help solve problems of social care users of all groups of</p>	<p>Association of Heads of Municipalities Social Welfare Institutions already have, internally IT and DP manager. In that case, we could verify and pilot a (part) certification process with these managers, checking the training paths</p>	<p>Association of Heads of Municipalities Social Welfare Institutions is available to organize some meetings and propose to IT and DP managers some interviews,</p>	<p>Association of Heads of Municipalities Social Welfare Institutions could support new profile implementation, also because it represents several local SSIs.</p>	<p>Thanks to some ESF – European Social Fund courses, Association of Heads of Municipalities Social Welfare Institutions could implement, at the end of the project, also specific training paths, that could</p>



	people by improving their quality and integration into society. Contact person: Jolita Gečienė (Head of Administration, mail: elvija@gmail.com)	through the IO3 contents (on line questionnaire).	that could be useful for project IOs.		be (part) certificate by our regional training office.
3	Law firm ALIANT Tarvainyte Vilys Bitinas The ALIANT® team in Lithuania provides integrated legal services in all business management and development processes and business disputes in national and international court institutions. They also work in the field of data protection dr. Agnė Juškevičiūtė-Vilienė Attorney Email: agne.viliene@vilys.lt www.aliantlaw.lt www.vilys.lt	We could verify and pilot a (part) certification process with these managers, checking the training paths through the IO3 contents (on line questionnaire).			
4	Information Security Center The goal of the Information Security Center is to improve public awareness of the issues of secure personal data processing, information protection and cyber security. In order to achieve the operational objectives of the Center, data controllers and processors shall be consulted on the implementation of appropriate technical and organizational measures for data protection. Data subjects are consulted on the implementation of human rights in the field of data protection.				



5	<p>LDAPA - Lithuanian Association of Data Protection Officers</p> <p>The priority of LDAPA members is to create an innovative, next-generation, non-commercial platform for personal data protection professionals to share specialized legal knowledge, good practices, practical and new solutions.</p>				
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4 Italy

Nr.	Regional / National Stakeholder (name, description, main role, contact person)	How it could (part) assess and certificate the professional profile competences	How it could manage local applications (process, its role, main contents, etc.)	How it could support the regional job profiles implementation?	How it could validate the regional adaptation plans? (process, time table, its role, etc.)
1	<p>“Apindustria Vicenza”, SMEs Association in Vicenza. Around 1,000 members (most of them are micro/small business, with less than 20 workers). They offer services like: connection with local and regional authorities (Regional department, Chambers, regional policies); fiscal and legal services for members; training courses; specific services (i.e. for export, network, sustainability, legal issues, EU projects, certifications, etc.). Contact person: Mr Manuel Maraschin (Director; mail: m.maraschin@apindustria.vi.it)</p>	<p>Some businesses (associated to Apindustria Vicenza) already have, internally, an IT and DP manager. In that case, we could verify and pilot a (part) certification process with these managers, checking the training paths through the IO3 contents (on line questionnaire). Vice versa, with external experts (consultants, IT providers, lawyers, etc.) that are supporting SMEs, we could check if the certification fits their day to day work.</p>	<p>Apindustria Vicenza is available to organize some meetings, with local SMEs and, in the same time, propose to IT and DP managers some interviews, that could be useful for project IOs.</p> <p>Apindustria is not a public body; but a sort of “intermediate” organisation, that represents also local / regional collective interests.</p>	<p>Apindustria Vicenza, as trade association, takes part into some regional working and technical tables. These meetings are also focused on professional profile, definition of specific competences, (part) certification processes, etc. So, Apindustria could support this new profile implementation, also because it represents several local SMEs.</p>	<p>Thanks to some ESF – European Social Fund courses, Apindustria could implement, at the end of the project, also specific training paths, that could be (part) certificate by our regional training office.</p> <p>Timetable: the new EU 2021 – 2027 planning is, still, under discussion. At the moment, there are several technical meetings at regional level (main goal for training strategy, new contents, job profiles armonization at national and european level, ESCO priorities, etc.). But Apindustria could also aware regional authority about project contents. So, thanks to that, some project results could be implement in new programs.</p>
2	<p>“CPV –CentroProduttivitàVeneto”. It is one of the biggest training provider in Veneto Region, with almost 70 years of experience. CPV offers a wide range of training courses, for SMEs, workers, managers, consultants and unemployed persons. In the last 2/3 years they also organized several training course in the project topics. Contact person: Mr Enrico Bressan, (director of training department and EU projects; mail: bressan@cpv.org). He</p>	<p>Mr Bressan has a wide experience (thanks to some regional, national and trans-national projects) in ESCO platform, Ecvet framework, EQF schemes, etc. He could support the project, exchanging his experience. Moreover, CPV is able</p>	<p>As training provider, CPV built up a strong regional network, in the field of VETs and adult education. And it has a wide number of experts (for example consultants and trainers) that could check and validate some list of competences.</p>	<p>CPV is able to involve local small business, organizing for example interviews with potential candidates and meetings (workshop) with businesses. CPV is also running a “study group” (since year 1985) focused on IT, informatics, data protection, digitalization, etc. Project</p>	<p>As “public/private” institution, CPV sits in several technical tables at regional level (for example expert group committee for competences and job profiles recognition and assessment). It could review our regional</p>



	is also an external expert for the long life learning agency in Rome.	to involve several local small businesses.		interim and final results could be presented to them.	adaptation plan and, after that, do some lobbying activities with our regional authorities.
3	“Cesar srl”. It is the training center, in Vicenza, for the local Craft association (that has more than 20,000 micro and small business). It offers a large range of training services, including courses in IT security, data protection, GDPR, etc. Contact person: Mrs Daniela Bucci, (vice-director of training department; mail: d.bucci@confartigianatovicenza.it).	Cesar works only with micro and small businesses (under 10 employees). Normally, these businesses do not have an internal expert like IT security and data protection manager or responsible. Thanks to the training courses (financed or not) Cesar is able to support the (part) certification process.	Cesar could be involve in several phases, like: small businesses involvement; needs analysis; definition of key competences; piloting and training. In the future, they could also offer to the local companies TEBEISI certified courses, with all the project outcomes.	Cesar is part of the regional network of training centers, for micro and small businesses, composed by 7 provinces (75,000 members in total).	Cesar is, very often, involved in several regional technical tables and working groups of job profiles and certification process. It could aware our regional authority on project goals and outcomes, above all for micro businesses.
4	“Vicenza Chamber of Commerce”. It is a public body in Italy, and it offers compulsory service for all the companies. For example, each local company must be registered in the local data base (for all the business phases, from starting till closing path). Vicenza Chamber represents over 90,000 businesses, most of them are micro or small. Contact person: Mr Diego Rebesco (head of statistics department and promotion; mail: diego.rebesco@vi.camcom.it).	The Chamber offers a wide range of services, that includes more or less all the company needs (administrative duties, training, export, certifications, patents, etc.). The Chamber is also active in the field of job profiles recognition, for example through the Education and Labour Ministry in Rome. It also runs internships for young persons (from the high schools) that are attending short experiences in a company, through some certified paths that, at the end, are assessed.	It could be involved not only in the project promotion and dissemination (like newsletter or local workshop) but also in the certification process, thanks to the link with our national Ministry.	At least, it could be informed about the project progress. But it could also set up a local (Vicenza province) working group. This body could, at the end of the project, presents the TEBEISI final (part) certification process to our regional authority, for a full recognition.	It could be our public body that verify and certify the whole regional adaptation plan, as part of its functionality and goal. In more details, it could check time table, single participant roles and, above all, validate the main plan contents, also in term of future specific legislation in the project topic, or specific needs that could be inserted in regional training programs.
5	“Proservizi srl”. It is the regional training center for ConfProfessioni Veneto (that has more than 45,000 members, like lawyers, fiscal experts, notaries, consultants, etc). It offers a large range of training services, including courses in IT security, data protection, GDPR, etc. Contact person: Mrs Greta Cosentino, (director of training department; mail: greta.cosentino@proservizi.it).	Proservizi has, as clients, only consultants (not company). So, they are able to involve a large number for example of lawyers that are specialized in IT security and data protection legislation. Moreover, they offer very often training courses (basic plus advanced) on GPPR and privacy code. So, they are able to check and compare project paths (for example in term of specific	Proservizi has already been involved in project activities. For example some members (i.e lawyers) made project interviews. They also offer financed training courses (thanks to ESF – European Social Fund, and/or specific grants from their training system, called “Fondo ConfProfessioni”). So, they are able to finance the	Proservizi could support above all the piloting phases, involving i.e. some local lawyers with some small businesses (their clients) just for checking the project contents. But also for getting new competences in the field of IT security and data protection manager. They could also organize a specific training path for members, that includes all the TEBEISI outcomes and results.	Proservizi is involved, very often, in several regional working groups, in the field of training needs and competences recognition. So, it could suggest to our regional training authority for example new inputs for the next ESF program (that will covers the 2021 – 2027 period).



		competences list) and what the market (companies) needs.	TEBEISI profile course in the next future.		
6	<p>“SATEF srl”. It is the regional training center. It offers a large range of training services, including courses in IT security, data protection, GDPR, etc. It is also specialized in health and security sector, including elderly care centers. Contact person: Mr Paolo Pedron, (founder and director of training department; mail: pedron@satef.com).</p>	<p>Mr Pedron, the director, is an ESCCO / Ecvet expert, at regional and national level. He set up a specific training platform for competences recognition and (part) certification. At the moment, he is running it in two sectors: health&safety and tourism. So, we could test and pilot our project contents into his platform. This test could also involved small businesses and some consultants/experts.</p>	<p>Satef could test the project contents, for example in the field of tourism. In fact, thanks to previous experiences, the platform already exists, also in term of training path. So, TEBEISI training contents could be tested, but also a (part) certification process could be done, at regional level too.</p>	<p>Mr Pedron takes part into some regional working groups, on “job profiles certification and assessment”. So, he is able to support, strongly, our implementation phase.</p>	<p>Due to Pedron role, at regional level, he is able to promote to our public authority the project contents and results (including the testing phases). He could also, informally, valide our “regional adaptation plan”, just before sending it (for a final discussion) to our regional training and labour department in Venice.</p>
7	<p>“ENGIM Veneto”. “. It is the biggest training provider in Veneto Region, with almost 90 years of experience. ENGIM offers a wide range of training courses, for SMEs, workers, managers, consulatnts and unemployed persons. In the last 2/3 years they also organized several training course in the project topics. Contact person: Mr Manuel Fochesato, (director of training department and EU projects; mail: manuel.fochesato@engimvi.it).</p>	<p>Mr Fochesato has a wide experience (thanks to some regional, national and trans-national projects) in ESCO platform, Ecvet framework, EQF schemes, etc. He could support the project, exchanging his experience. Moreover, ENGIM is able to involve several local small businesses, but also consultants, trainers and experts.</p>	<p>Engim acts also as VETs; so part of the training courses are focused on youth, adults that need extra training and, above all, unemployed people. Engim already runs (and planned) several training platforms, that include not only training materials (i.e. on line courses for a wide range of educational needs) but also IT systems that recognazed, some time partially, specific competences.</p>	<p>Engim can, strongly, support the job profiles implementation, in several ways: find end users (small businesses and/or consulants/experts); involve trainees (young and/or adults) that are looking for a new job specialization and, last but not least, discuss and exchange with local (regional) training authorities.</p>	<p>Due to Fochesato role and experience, at regional level, he is able to promote to our public authority the project contents and results (including the testing phases). Engim could also share the regional adaptation plan to several public stakeholders. But also it could set up new contents in their on line training platforms, including TEBEISI contents.</p>
8	<p>“Veneto lavoro”. It is the public regional agency that runs all the contents concern labour market (courses, certifications, local labour centers for unemployed people, etc). Contact person: Mr Mirco Casteller, (responsible for welfare department and EU projects; mail: mirco.casteller@venetolavoro.it).</p>	<p>Veneto Region, through Veneto Lavoro, runs the “Labour and Training Department”; so, the public authority that manages all the funds (i.e. ESF – European Social Funds) for workers, companies, managers and consultants/trainer. Veneto Lavoro also runs the “RRSP – Repertorio Regionale Standard Professionali” (the regional</p>	<p>As public body, Veneto Lavoro is the most important stakeholder at regional level, above all because it runs the RRSP. And Mr Casteller is our main contact for this strategic exchange and discussion.</p>	<p>Veneto Lavoro plays a crucial role in the TEBEISI profile/s implementation, above all in the last project phases (where the Italian partner shoud disseminate some guide lines and recommendations). As independent and public office, Veneto Lavoro can not be directly involved in the process; but it could act as “public advisor”.</p>	<p>Veneto Lavoro can validate our “regional adaptation plan” step by step. In the meaning that we could inform, since the beginning, Veneto Lavoro about project progresses and, at the end, propose this new job profile that could be (part) certificate and insert in the regional</p>



		database / repertory for professional standards and qualifications).			database for professional standards (RRSP).
9	“INAPP - Labour Ministry “. It is the new agency at national level, that runs and check all the national (and European) projects that are connected with competence assessment and certification. Contacts: urp@inapp.org (or some specific departments, like atlante_lq@inapp.org)	Like the previous mentioned stakeholder (Veneto Lavoro) INAPP could strongly support our project, in term of exchange and suggestions for the whole cerfication process. In particular, INAPP runs the new “Atlante del lavoro e delle qualificazioni” (Atlas of jobs and qualifications). The Atlas is the overall (national) database / repertory for the professional standards and qualifications. It also includes profile for students (high schools and Universities) and guide lines for VETs and training centers.	Recently, INAPP launched also the “Atlas for professionals” (like consultants, trainers, lawyers, etc.) and they could check the project progress in term of “TEBEISI IT security and DP managers” new profiles. And, in the middle term, insert and promote also this new new profile. INAPP could also check the project contents in term of future ESF – uropean Social Funds - new training courses (program: 2021 _ 2027) based on TEBEISI outcomes.	INAPP could be informed about the progress, at regional level. And check, giving some feedbacks/suggestions, in term of coherence and project sustainability in the middle term. And also it could assess the training materials, including above all the (part) competence certification process, at least at national level.	INAPP runs dozens of working groups at national level. Many times, these groups are also running at regional level. So, we could meet and discuss with some group members, proposing them or regional adaptation plan, before project closing.
10	“AIPSI”, Associazione italiana dei professionisti sicurezza informatica (the Italian association for IT security professionals and experts). It is the Italian chapter of ISSA, an international non-profit organization of professionals and experienced practitioners. With the active participation of individual members and their chapters around the world, AIPSI, as a chapter of ISSA, is part of the largest non-profit association of security professionals with over 13,000 worldwide. Contact person: Mrs Yvette Agostini (Director, info@aipsi.org)	AIPSI is one of the most important italian association for IT security expert. But it works also with data protection managers. If offers a large range of services, useful for TEBEISI project, like: surveys and researches, reports, training and consultancy and, of course, (part) assess and certification activities for the professional profiles. Most of their courses (free of charge of for payment) already got the certification from a national or regional body. It also part of a wider international network; so it could give us a larger vision and further information.	AIPSI could check the project contents and assessment phases. In particular, they could accept and verify some new training materials, for example some specific competences (like soft skills or personal skills).	AIPSI has several members that come from Veneto region too (there is also a local office in Venice; most of the local members are informatics engineers). With them, we could exchange some contents and, above all, check the final versions. Moreover, our project could link Clusit members (that are professionals) with SMEs.	AIPSI already takes part into several technical working groups, at national level (Ministry of Innovation and Education in particular) and in several regional task force. In particular, their reports and publications are the scientific basis for further legislative improvement in the field of (new) job profiles recognition. For our Region, the local AIPSI president or director could represent the scientic and technical experts.
11	“CLUSIT”, Associazione Italiana per la sicurezza informatica (the Italian association for IT security). CLUSIT Italy was created on the basis of the experiences of other European computer security associations such as CLUSIB (Belgium), CLUSIF (France), CLUSIS (Switzerland) CLUSIL (Luxemburg) which have been a reference point for computer security in their respective countries for over	Clusit is one of the most important italian association for IT security expert. But it works also with data protection managers. If offers a large range of services, useful for TEBEISI project, like: surveys and researches, reports, training and consultancy and, of course, (part)	Clusit could check the project contents and assessment phases. In particular, they could accept and verify some new training materials, for example some specific competences (like soft skills or personal skills).	Clusit has several members that come from Veneto region too (most of them are informatics engineers). With them, we could exchange some contents and, above all, check the final versions. Moreover, our project could link Clusit	Clusit already takes part into several technical working groups, at national level (Ministry of Innovation and Education in particular) and in several regional task force. In particular, their reports and publications



	<p>20 years. Main goal: Spreading the culture of information security to Companies, Public Administration and citizens.</p> <p>Contact person: Mr Gabriele Faggioli (the President; president@clusit.it)</p>	<p>assess and certification activities for the professional profiles. Most of their courses (free of charge of payment) already got the certification from a national or regional body.</p>		<p>members (that are professionals) with SMEs.</p>	<p>are the scientific basis for further legislative improvement in the field of (new) job profiles recognition.</p>
12	<p>"Padua University – informatics and computer engineering" department. In the last years they made several surveys on project topics. Contact person: Prof. Antonio Scipioni (scipioni@unipd.it).</p>	<p>Padua University already organizes second level masters on project topics (data protection manager, IT security expert, etc.) and also training courses. Their training contents and paths could be useful for the competences and job profiles selection</p>	<p>They could involve managers, experts and SMEs, for example for making interviews, workshops, etc.</p>	<p>As University, they could "guarantee" a scientific approach and the right methodologies. As athenaeum they could involve also several departments (economy, law, IT - informatics, management, etc.)</p>	<p>The university is a public body, that takes part into several regional steering committee and working groups, including also expert groups on project topics. So, if they are aware on project progress they could support the certification process at regional level.</p>
13	<p>"APCO – Italian association of management consultant". It the Italian association for management consultants, founded in 1968; now it has over 400 members. APCO offers several services for members, like: training, networking initiatives, lobby with institutions, etc. Contact person: Mrs Cesara Pasini (President; mail: presidenza@apcoitalia.it)</p>	<p>APCO has several "communities of practice" that are focused in different topics. In particular, two of them (digital transformation / innovation manager and compliance / ISO standards) could help us in the part-certification.</p> <p>APCO promoted a special national law (nr. 4, year 2013) that recognized also consultants that are not registered in professional body (by the law); but that they have a certification process and a continuous training.</p>	<p>APCO is available to organize some meetings (also on line), with some members that are working on project topics.</p> <p>APCO is not a public body; but a sort of "intermediate" organisation, that represents also local / regional collective interests. For example, there is the "North East" delegation (Veneto, Trentino Alto Adige and Friuli Venezia Giulia area) that could be involve in some project activities.</p>	<p>The local delegation (Veneto region, Mr Paolo Ferrarese as coordinator) could do some lobby with our local authorities (Region, labour and training department).</p>	<p>The local coordinator could take part into regional meetings that are dealing with project contents (how to validate job profiles, specific curricula and training paths, how to improve technical contents, etc.).</p>



5 Poland

Stakeholder	How are these people / groups connected to the project? What are their expectations of the project?	What positive influence can these have on the success of the project? Where are their potentials?	What negative impact can they have on project success? What are their weaknesses?	What are the consequences for the project? How should / will this stakeholder be involved?
(WSBInoZ) Target groups				
A) Stakeholder – Consultation, support of SMEs and networks	Regional Chambers of Commerce and Industry e.g. Lodz Chamber of Commerce and Industry https://www.izba.lodz.pl/	The Chamber associates nearly 400 companies from various industries. ŁIPH is also a member of the National Chamber of Commerce, thus enabling the interests of entrepreneurs to be presented on a nationwide forum. The Chamber is first and foremost a place of information exchange and networking of local contacts. It is also a place where training courses and projects are organised. From the project point of view, it can be a good place to disseminate information not only about the project itself, but also about the possibility to take part in self-assessment of own competences in the area of IS/DP within the project activities and results.	The Chamber runs its own projects and there is a risk that it may treat other, similar activities competitively.	It might be possible to involve the institution in the dissemination activities of the project.
	Łódź Regional Development Agency https://larr.pl/	ŁARR is a business environment institution providing its clients with services including preparing applications for funds for business development, preparation of strategic documents for local government units, export/import support, organisation of	None	It might be possible to involve the institution in the dissemination activities of the project



		economic missions, loan funds for micro, small and medium-sized enterprises.		
	Local BNI group https://www.facebook.com/BNIPolska	The local chapter of BNI is a group of entrepreneurs from the SME category who meet weekly (now online) to exchange experiences, information and services. At present, due to the pandemic, many people from this group contribute to other local groups with even very distant physical locations. For reasons of travel restrictions, this is the only way for them to meet and do business together.	None	As these are mostly small family businesses they also tend to have problems in the IS/DP area and need up-to-date information and advice.
	Stowarzyszenia Właścicieli, Prezesów i Dyrektorów Firm Klub 500-Łódź http://klub500lodz.pl/	Klub 500 - Łódź is an autonomous association of presidents and directors of companies and institutions based in the Łódź province. The objectives of the Association are, among others, to conduct activities for the development of the region, to integrate representatives of the economic circles of the Lodz region, and to support activities that help company bosses in managing their companies. The Association realises its statutory aims by exchanging experience, organising meetings with representatives of economic life, politics, local government, and also representatives of science. An important part of the Association's activity is promoting business entities and their owners as well as	None	Dissemination activities.



		presidents who achieve the best results and act in accordance with the "Fair Play" principles.		
B) Stakeholder - training providers (professional input on information security & privacy, cooperation partners)	Polska Izba Firm Szkoleniowych (Polish Chamber of Training Companies) https://pifs.org.pl/	The largest industry organisation bringing together training and consultancy companies from across Poland, nearly 400 companies and organisations: training companies, universities, NGOs, consultancies, coaching or e-learning, with a full range of topics and forms.	None	Possibility to interest training companies in the training programme prepared within the project. Possibility of practical implementation and dissemination activities.
	ProtectIT Sp. z o.o. https://protectit.pl/bezpieczenstwo-informacji-2/	ProtectIT Sp. z o.o. carries out information security audits, estimating the risk of information loss, developing documentation for policies, instructions and procedures of the information security management system. The company also conducts training for employees in the field of information security and personal data protection.	None	Relevant for the project: cooperation partner, knowledge, experience, provider of TeBeISi training



		<p>The trainings concern applicable laws, ordinances or safety standards. The policy implemented in the unit regarding information security, stored and processed by the unit is discussed. Employees are instructed on correct behavior and compliance with functioning procedures in their daily work, in contact with information subject to protection.</p>		
	<p>FORSAFE Sp. z o.o. https://forsafe.pl/bezpieczenstwo-informacji/#scroll</p>	<p>The company deals with the implementation of an effective information security management system (ISMS / ISMS) as well as conducting information security audits. Information security audit is conducted on the basis of many years of experience, combined with quality guidelines described in international norms and standards.</p> <p>Information security audit is based on:</p> <ul style="list-style-type: none"> - risk analysis and estimation based on PN-ISO / IEC 27005: 2014 and PN-ISO 31000: 2012 standards, - design and implementation of an information security management system (ISMS / ISMS) in accordance with the guidelines described in the PN-ISO / IEC 27002: 2017 standard, - comprehensive information security audit based on the PN-ISO / IEC 27001: 2017 standard, 	<p>None</p>	<p>Relevant for the project: cooperation partner, knowledge,</p>



		<ul style="list-style-type: none"> - conducting training in the field of information security taking into account the specifics of the organization's activities, needs and sector requirements, - organization preparation for the certification process by an independent certification body, - providing consultancy after system implementation and system maintenance with the participation of a representative. 		
	<p>Audytel S. A.</p> <p>https://www.audytel.pl/uslugi/bezpieczenstwo-informacji/</p>	<p>Information Security Services:</p> <ul style="list-style-type: none"> - Data Protection Officer outsourcing - IT risk analysis - ISO 27005 standard - Implementation and audit of compliance with the GDPR - Information security management system 	None	Relevant for the project: cooperation partner, knowledge, experience, provider of TeBeISi training
	<p>Authorized DAGMA Training Center / Autoryzowane Centrum Szkoleniowe DAGMA</p> <p>https://www.acsdagma.com/pl/szkolenia</p>	<p>The company conducts training in the field of:</p> <ul style="list-style-type: none"> - IT system management, - IT infrastructure security design, - working with solutions such as Windows Server 2012 R2 and Barracuda Web Application Firewall. 	None	Relevant for the project: cooperation partner, knowledge, experience, provider of TeBeISi training



	<p>The Security Academy</p> <p>https://akademiabezpieczenstwa.pl/?module=szkolenie-ciss</p>	<p>The Security Academy conducts training in the field of CISS (Certified IT Security Specialist) - it is an international certification program in the field of IT security and ethical hacking, implemented by ISA (IT Security Academy).</p>	None	<p>Relevant for the project: cooperation partner, knowledge, experience, provider of TeBeISi training</p>
	<p>4 IT SECURITY Sp. z o.o.</p> <p>https://4itsecurity.pl/szkolenia</p>	<p>The company conducts training and issues certificates in the field of:</p> <ul style="list-style-type: none"> - quality management in an IT project, - project management, - personal data management, - information security management, - IT systems design, - implementation of modern information technologies, - IT systems security. 	None	<p>Relevant for the project: cooperation partner, knowledge, experience, provider of TeBeISi training</p>
	<p>MDDP Academy Sp. Zoo. Sp. k. / Akademia MDDP Sp. Zoo. Sp. k.</p> <p>http://www.it-akademia.com.pl/szkolenia/</p>	<p>The company offers training in the areas of:</p> <ul style="list-style-type: none"> - Lead Auditor of the Information Security Management System in accordance with the requirements of ISO 27000, - Security of the ICT environment in accordance with good practices. 	None	<p>Relevant for the project: cooperation partner, knowledge, experience, provider of TeBeISi training</p>
<small>WSBiNoZ</small> Other stakeholders				
<p>C) Public Authorit</p>	<p>The GovTech centre</p>	<p>The GovTech centre took over some of the responsibilities from the Ministry of</p>	None	<p>Potential cooperation partners</p>



ies & bodies	https://www.gov.pl/web/govtech	Digitalisation, which was liquidated in autumn 2020. The direct recipients of GovTech services are the broadly defined local and central administration, as well as other entities performing public tasks, such as hospitals, schools or transport companies. The recipients of GovTech services are the public sector but also companies.		
	Office for Personal Data Protection/ Urząd Ochrony Danych Osobowych (UODO)	UODO is the main state body dealing with personal data protection. As part of the tasks assigned by art. 57 GDPR, this body, among others: monitors and enforces the application of the GDPR; disseminates knowledge about risk, regulations, safeguards and rights related to processing in society, as well as understanding these phenomena; advises the national parliament, the government and other institutions and bodies on data protection matters, considers complaints lodged by the data subject or by the entity, organization or association; conducts proceedings regarding the application of the GDPR, issues decisions, and if it is proportionate - determines the amount of administrative fines for violations of the GDPR and imposes them.	None	Potential cooperation partners